

JOB OPTIONS FOR ECONOMICS MAJORS

VERY TECHNICAL, SOME INTERPERSONAL (“Behind the Scenes”)

- **Actuarial** (actuary, risk analyst)
- **Analysis** (analyst, budget analyst, business analyst, business development analyst, commercial mortgage analyst, credit analyst, data analyst, equity analyst, human resources analyst, financial analyst, industry analyst, investment analyst, junior analyst, market analyst, operations analyst, performance analyst, policy analyst, program analyst, quantitative analyst, real estate analyst, risk analyst, risk modeler, sales analyst, securities analyst, systems analyst, treasury analyst, wealth analyst, workforce analyst)
- **Banking & Finance** (accounts specialist, AP/AR [accounts payable/accounts receivable], billing specialist, budget analyst, broker, buyer, commodities trader, controller, credit analyst, equity analyst, financial analyst, investment analyst, loan officer/loan assistant, portfolio analyst, portfolio manager/assistant portfolio manager, revenue agent, securities analyst, title assistant, treasury analyst, wealth analyst)
- **Education** (program administrator, professor/assistant professor)
- **Research & Statistics** (economist, statistician, auditor, fraud investigator, quality assurance specialist, policy analyst, quantitative analyst, research analyst, research assistant, grant writer)

LESS TECHNICAL, VERY INTERPERSONAL (“Out In the Forefront”)

- **Marketing** (account manager, brand representative, event planner, marketing representative, public affairs specialist, public relations representative)
- **Retail & Customer Service** (merchandise, assistant buyer, associate buyer, purchaser, store manager/assistant manager, client service representative, service support specialist, claims specialist)
- **Sales & Wealth Management** (account manager, donor relations representative, financial planner, insurance agent, sales representative)

MODERATELY TECHNICAL, MORE INTERPERSONAL (“Best of Both Worlds”)

- **Banking** (accounts specialist, branch manager/assistant branch manager, business banker, commercial banker, financial advisor, loan officer/loan assistant, revenue agent)
- **Consulting** (economic advisor, consultant, risk management consultant, forecaster, workforce analyst)
- **Economic Development** (strategic development analyst, program analyst, project coordinator, development coordinator, grant writer)
- **Human Resources** (benefits analyst, human resources analyst, human resources generalist, training specialist)
- **Management** (management trainee, account manager/assistant account manager, administrative assistant/executive assistant, assistant manager, assistant project manager, client manager, project administrator, relationship manager, sales manager, urban planner)

Common employers include:

- Municipal, County, State, or Federal Government
- Banks and Financial Institutions
- Colleges and Universities
- Non-Profit Organizations
- Law Firms
- Non-Government Organization (NGO)
- Private and Publically-Traded Companies (small, medium, and large businesses)